



November 12, 2024

AWARD NOTICE
BL100-24
Purchase of Various Automobiles, Vans, Trucks, and Accessories
on an Annual Contract

Pursuant to the bids received on September 12, 2024 for BL100-24 Purchase of Various Automobiles, Vans, Trucks, and Accessories on an Annual Contract has been awarded to Akins Ford, LLC; Carl Black Chevrolet Buick GMC, Inc.; GAFVT Motors, LLC dba Gwinnett Place Ford; and Georgia Kenworth, LLC in the base bid amount of \$9,235,825.00. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,



Alexis McKenney
Purchasing Associate II

AM/bc

Enclosure

BL100-24
 Purchase of Various Automobiles, Vans, Trucks, and Accessories on an Annual Contract
 Department of Support Services

Item #		Akins Ford, LLC (OC)	Carl Black Chevrolet Buick GMC, Inc. (OC)	Family Ford, Inc. dba Hardy Family Ford (OC)	GAFVT Motors, LLC dba Gwinnett Place Ford (L)	Georgia Kenworth, LLC (L)	Hardy Chevrolet Buick GMC, Inc. dba Hardy Chevrolet Buick GMC (OC)	Hayes Chrysler Dodge Jeep, Inc. (L)	Model 1 Commercial Vehicles, Inc. (OC)	RHCB, LLC dba Rick Hendrick Chevrolet of Buford (L)
		Bid Price to Manufacturer's Dealer Invoice	Bid Price to Manufacturer's Dealer Invoice	Bid Price to Manufacturer's Dealer Invoice	Bid Price to Manufacturer's Dealer Invoice	Bid Price to Manufacturer's Dealer Invoice	Bid Price to Manufacturer's Dealer Invoice	Bid Price to Manufacturer's Dealer Invoice	Bid Price to Manufacturer's Dealer Invoice	Bid Price to Manufacturer's Dealer Invoice
1a	Ford Motor Vehicles < 19,500 lb. GVWR	4.1% Below	N/B	3% Below	3% Below	N/B	N/B	N/B	5.75% Above	N/B
1b	Turn Key Up Fitter for all vehicle miscellaneous accessories	3% Above	N/B	1% Above	0%	N/B	N/B	N/B	6% Above	N/B
2a	Ford Motor Vehicles > 19,500 lb. GVWR	4.1% Below	N/B	3% Below	3% Below	N/B	N/B	N/B	N/B	N/B
2b	Turn Key Up Fitter for all vehicle miscellaneous accessories	3% Above	N/B	1% Above	0%	N/B	N/B	N/B	N/B	N/B
3a	Chevrolet Vehicles < 19,500 lb. GVWR	N/B	4.7% Below	N/B	N/B	N/B	3% Below	N/B	N/B	0%
3b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	10% Above	N/B	N/B	N/B	1% Above	N/B	N/B	0%
4a	Chevrolet Vehicles > 19,500 lb. GVWR	N/B	5% Below	N/B	N/B	N/B	N/B	N/B	N/B	0%
4b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	10% Above	N/B	N/B	N/B	N/B	N/B	N/B	0%
5a	Fiat-Chrysler/ Dodge/Jeep/ Ram Vehicles < 19,500 lb. GVWR	2.11% Below	N/B	N/B	N/B	N/B	N/B	3% Above	N/B	N/B
5b	Turn Key Up Fitter for all vehicle miscellaneous accessories	3% Above	N/B	N/B	N/B	N/B	N/B	0%	N/B	N/B
6a	Fiat-Chrysler/ Dodge/Jeep/ Ram Vehicles > 19,500 lb. GVWR	2.11% Below	N/B	N/B	N/B	N/B	N/B	3% Above	N/B	N/B
6b	Turn Key Up Fitter for all vehicle miscellaneous accessories	3% Above	N/B	N/B	N/B	N/B	N/B	0%	N/B	N/B
7a	GMC Vehicles < 19,500 lb.	N/B	4.7% Below	N/B	N/B	N/B	3% Below	N/B	N/B	N/B
7b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	10% Above	N/B	N/B	N/B	1% Above	N/B	N/B	N/B
8a	GMC Vehicles > 19,500 lb.	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
8b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
9a	Other Manufacturers	N/B	N/B	N/B	N/B	10% Above	N/B	N/B	N/B	N/B
9b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	N/B	0%	N/B	N/B	N/B	N/B
10a	Other Manufacturers > 19,500 lb. GVWR	N/B	N/B	N/B	N/B	10% Above	N/B	N/B	N/B	N/B
10b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	N/B	0%	N/B	N/B	N/B	N/B
11a	Honda Motor Vehicles < 19,500 lb. GVWR	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
11b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
12a	Honda Motor Vehicles > 19,500 lb. GVWR	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
12b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
13a	Hyundai Motor Vehicles < 19,500 lb. GVWR	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
13b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
14a	Hyundai Motor Vehicles > 19,500 lb. GVWR	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
14b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
15a	Kia Motor Vehicles < 19,500 lb. GVWR	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
15b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
16a	Kia Motor Vehicles > 19,500 lb. GVWR	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
16b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
17a	Nissan Motor Vehicles < 19,500 lb. GVWR	N/B	N/B	N/B	3% Below	N/B	N/B	N/B	N/B	N/B
17b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	0%	N/B	N/B	N/B	N/B	N/B
18a	Nissan Motor Vehicles > 19,500 lb. GVWR	N/B	N/B	N/B	3% Below	N/B	N/B	N/B	N/B	N/B
18b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	0%	N/B	N/B	N/B	N/B	N/B
19a	Toyota Motor Vehicles < 19,500 lb. GVWR	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
19b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
20a	Toyota Motor Vehicles > 19,500 lb. GVWR	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
20b	Turn Key Up Fitter for all vehicle miscellaneous accessories	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
***	Other Brand: BrightDrop	N/B	1% Below	N/B	N/B	N/B	N/B	N/B	N/B	N/B
Will Vendor Hold Pricing Firm? Renewal Option One		Yes	Yes	Yes	Yes	20% Increase	Yes	Yes	Yes	Yes
Will Vendor Hold Pricing Firm? Renewal Option Two		Yes	Yes	Yes	Yes	20% Increase	Yes	Yes	Yes	Yes
Will Vendor Hold Pricing Firm? Renewal Option Three		Yes	Yes	Yes	Yes	20% Increase	Yes	Yes	Yes	Yes
Will Vendor Hold Pricing Firm? Renewal Option Four		Yes	Yes	Yes	Yes	20% Increase	Yes	Yes	Yes	Yes

Recommended Vendors:

Akins Ford, LLC
 Attn: Jessica FARRIBA
 220 W. May Street
 P.O. Box 280
 Winder, GA 30680

Carl Black Chevrolet Buick GMC, Inc.
 Attn: Edgar Massoni
 1110 Roberts Blvd.
 Kennesaw, GA 30144
 Phone: 305-781-3661

GAFVT Motors, LLC dba Gwinnett Place Ford
 Attn: Art Marbury
 3230 Satellite Blvd.
 Duluth, GA 30096
 Phone: 678-480-7033

Georgia Kenworth, Inc.
 Attn: Eddie Davis
 5854 Goshens Springs Road
 Norcross, GA 30071
 Phone: 404-691-9999